

Job Title: Sales Representant

Join Our Team as a Sales Representative at Noovo - Drive Success and Adventure!

Are you ready to be the driving force behind Noovo's incredible journey? We are looking for a dynamic and results-oriented Sales Representative to join our passionate team and help clients embark on unforgettable adventures in our home-on-wheels van conversions. If you're a motivated, customer-centric, and experienced sales professional, we want you to be part of our growing family.

Job Type: Full-time

Location: Las Vegas

Pay: \$60,000 - \$75,000 per year

Key Responsibilities

Lead the Road to Success: Identify and engage potential customers, nurturing new leads and sales opportunities to steer our growth.

Master the Road Ahead: Develop a profound understanding of Noovo Vans' products and services, allowing you to effectively communicate the value proposition to clients.

Personalize the Journey: Conduct consultations with clients to understand their unique needs and preferences, delivering tailored solutions for unforgettable experiences.

Build Relationships That Drive: Craft and maintain strong relationships with clients through outstanding communication and world-class customer service.

Create the Perfect Ride: Collaborate with our design and production teams to ensure client requirements are met, and van conversions are completed to the utmost satisfaction.

Navigate the Market: Stay up-to-date with industry trends, market conditions, and competitors, seizing every opportunity for growth.

Achieve the Destination: Meet and surpass sales targets and performance metrics set by the company, ensuring a steady and successful voyage.

Seal the Deal: Prepare and present sales proposals, skillfully negotiate terms, and close deals that set sail toward our revenue goals.

Qualifications

Sales Savvy: A minimum of 1 year of proven sales experience, ideally in automotive, recreational vehicles, or hospitality and tourism industries. Demonstrated success in meeting or exceeding sales targets is a must. Strong communication, negotiation, and interpersonal skills are your compass.

Communication Captain: Excellent verbal and written communication skills are essential to effectively present our products and services, grasp client needs, and navigate negotiations.

Customer-Centered: Embrace a customer-centric mindset with the ability to build and maintain long-lasting client relationships. A deep understanding of customer satisfaction and a proactive problem-solving approach are your anchors.

Self-Driven: Highly self-motivated and results-oriented, with the ability to work independently and manage a sales pipeline efficiently.

Adventure Enthusiast: Familiarity with van conversions, outdoor lifestyle, and travel trends is a plus. A genuine interest in the products and services offered by Scenic Vans is highly desirable.

On the Go: A valid driver's license is required, along with the willingness and ability to travel for client meetings and marketing events (some overnight).

Educated Explorer: An associate's degree or higher is required. Additional education or training in sales and marketing is a plus.

Compensation

Earnings Journey: Competitive commission-based compensation on sold van build contracts, with unlimited commission earning potential.

Comprehensive Care: We provide full medical, dental, and vision benefits, as well as other exciting

company perks.

Note: This job description is not exhaustive and may be amended to include other duties as required.

Benefits

- 401(k)
- Cell phone reimbursement
- Dental insurance
- Health insurance
- Paid time off
- Vision insurance

Schedule

- 8-hour shift
- Monday to Friday
- Weekends as needed

Supplemental pay types

- Bonus opportunities
- Commission pay

Embark on a rewarding journey with Noovo and help clients experience the freedom of the open road in

style and comfort. Apply today to be a part of our adventure!